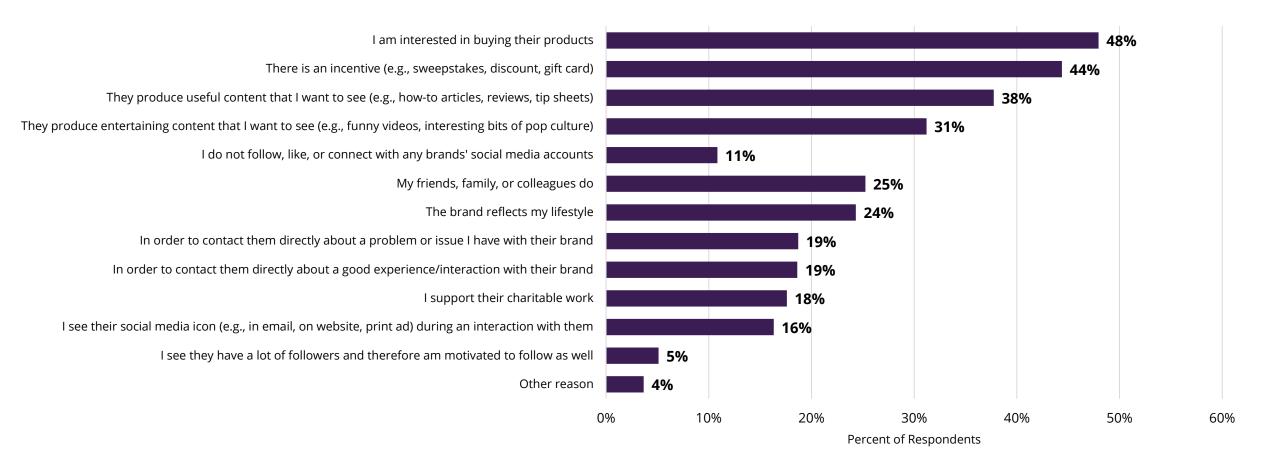


# Consumer Purchase Preference Survey Results

Fielded August 20<sup>th</sup> - 24<sup>th</sup>, 2015



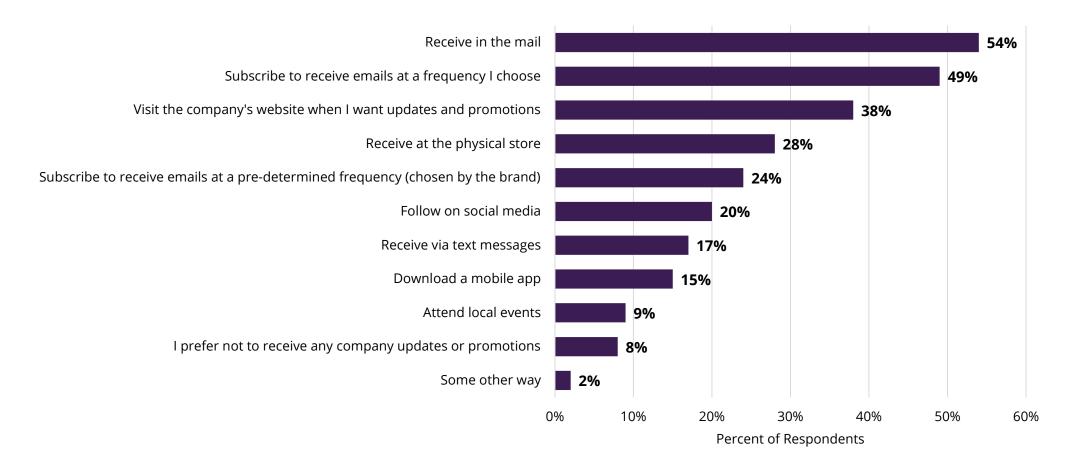
#### Reasons to Connect with Brands on Social Media



N = 1,176 (All respondents who follow/like/connect with brands' social media accounts

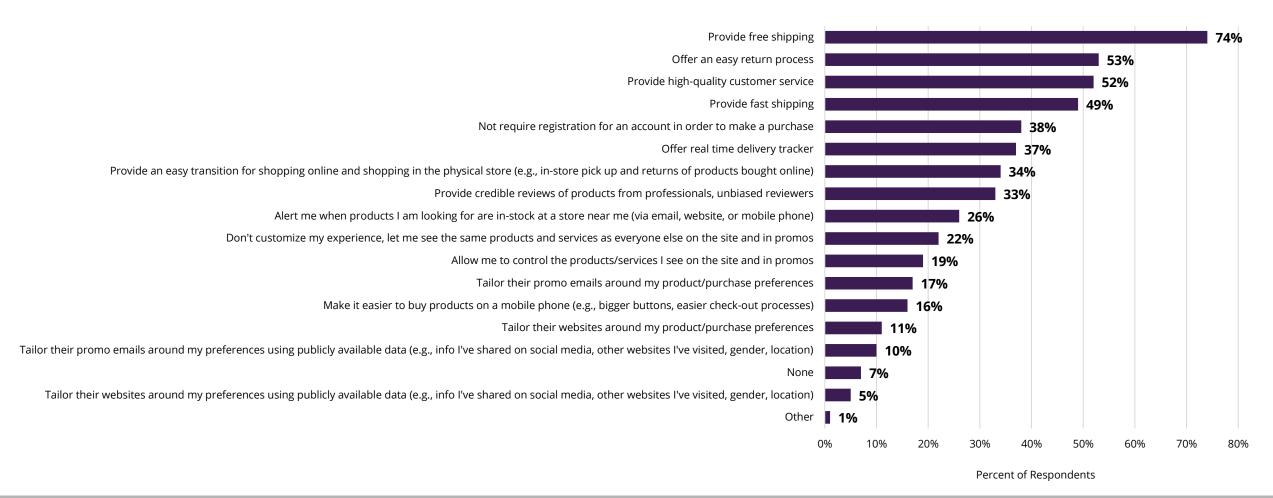


#### **Preferred Ways of Receiving Updates and Promotions**



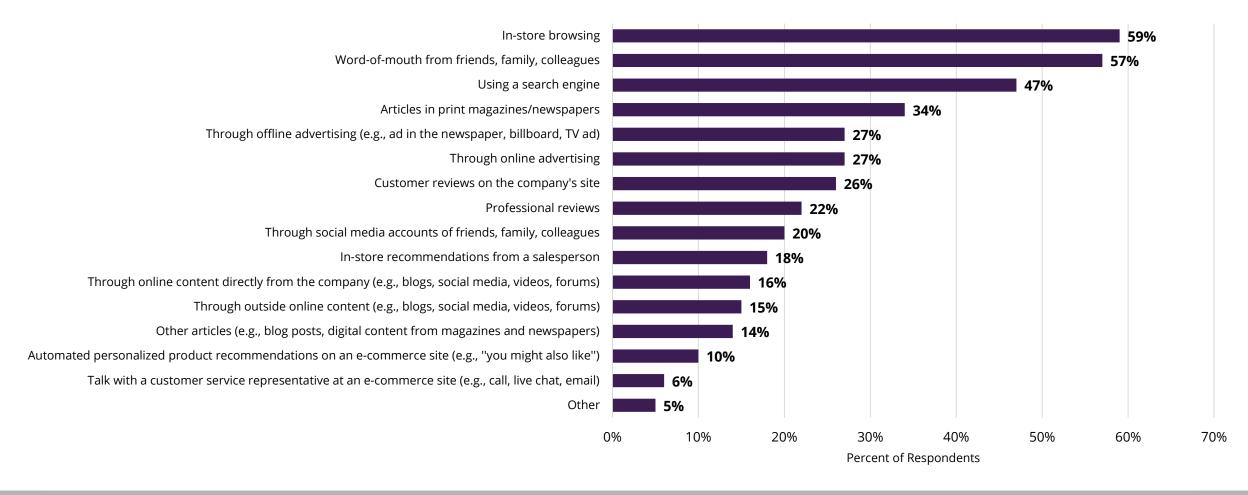


### Ways Retailers Can Improve Shopping Experience



N = 2,021

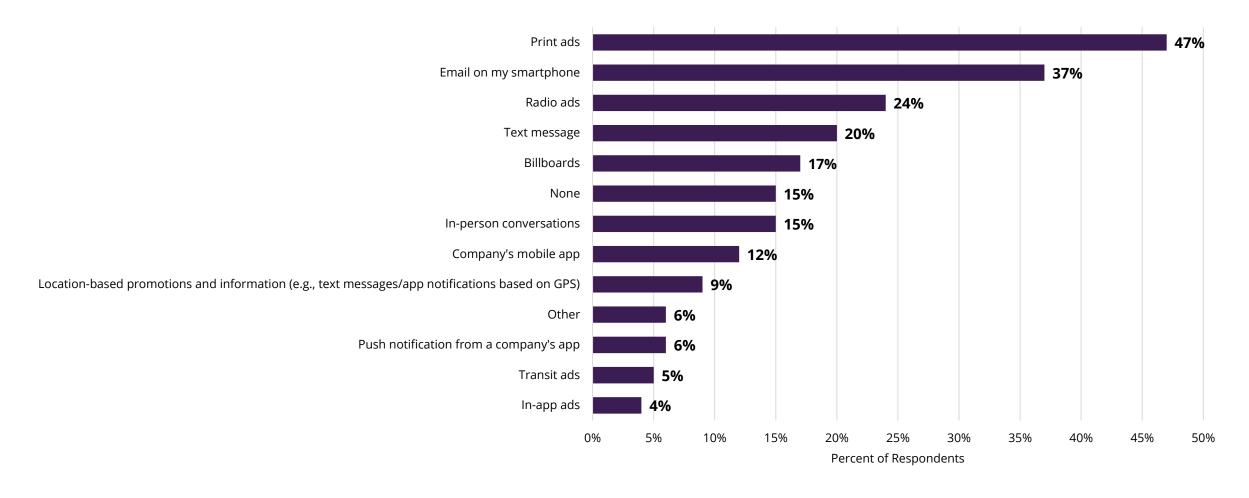
#### **Ways of Discovering New Products**



N = 2,021

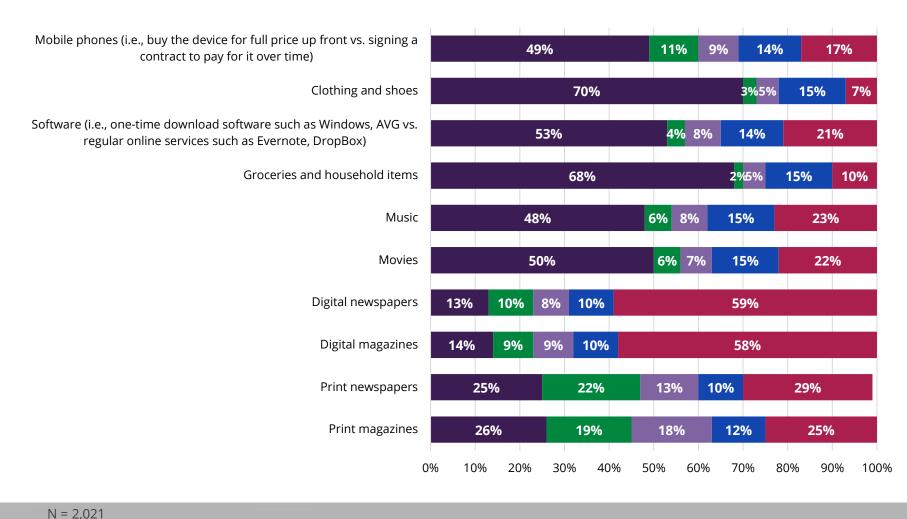


## Preferred Methods of Communicating When Away from Computer





#### Preferences for One-Time Purchases vs. Subscriptions by Product Type



- One-time purchase
- Buy a subscription/plan with recurring payments
- Both as a one-time purchase and subscription
- I have no preference for how I buy this product/service
- N/A I would not purchase this product/service.



**marketingsherpa** 

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